

(Translation)

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19 April 2013

Subject: CIMB Thai Group consolidated unreviewed financial results for the three months ended 31 March 2013

To : President  
The Stock Exchange of Thailand

Dear Sir,

On behalf of CIMB Thai Bank PCL, I am pleased to submit the unreviewed consolidated financial results for the three months ended 31 March 2013. The key summaries are as follows:

For the three months ended 31 March 2013, CIMB Thai group recorded a consolidated net profit of THB 313.1 million, a year-on-year (YoY) increase of THB 31.9 million or 11.4% from 1Q2012. The increase in income was mainly attributed to a commendable growth in net fee and service income and net interest income of 43.3% and 20.1% respectively. Operating expenses grew at 17.0% whilst there was a 52.2% YoY increase in provisions. The increase in provisions is reflective of our cautious stance in the event of possible changes in the economic environment.

On a YoY basis, consolidated operating income for CIMB Thai group increased by THB 327.7 million, or 19.9% from 1Q2012 to THB 1,973.6 million. The higher operating income was mainly due to higher net fee and service income and net interest income. With regards to net fee and service income increased by THB 78.4 million or 43.3%, mainly due to the increase in corporate finance and advisory fees. Net interest income, a YoY increase of THB 244.6 million or 20.1% was recorded, largely underlined by loan expansion.

Net Interest Margin (NIM) over earning assets stood at 3.17% in 1Q2013, a drop of 0.06% from 1Q2012, resulting from intense competition in the deposit market.

As at 31 March 2013, total gross loans stood at THB 143.2 billion, marking an increase of 3.1% from end of December 2012. The loans growth was largely underlined by retail portfolio expansion. Meanwhile, Deposits and Bill of Exchanges stood at THB 143.6 billion, a decrease of 1.8% from THB 146.2 billion at the end of December 2012. Given the aforementioned development in loans and deposits, the Loan to Deposit Ratio (including Bill of Exchanges) stood at 99.7% from 95.0% as at 31 December 2012.

For the three months ended 31 March 2013, the gross non-performing loans ("NPL") stood at THB 4.0 billion, with an equivalent gross NPL ratio of 2.6% from 2.8% in 4Q2012. The reduction in NPL was mainly due to more stringent credit risk assessment, effective risk management policies, improvements in loan collection processes and continued management of the Bank's NPLs.

CIMB Thai's loan loss coverage ratio increased to 86.1% as at 31 March 2013 from 85.1% at the end of December 2012, following the conservative reserve policy, as mentioned above. As at 31 March 2013, our total provision stood at THB 3.4 billion, an excess provision of THB 1.5 billion over Bank of Thailand's reserve requirements.

On a YoY basis, operating expenses increased by THB 200.8 million, or 17.0%, mainly due to the increase in employee expenses, taxes and duties expenses and other operating expenses. Cost to income ratio was 70.0% in the three months ended 31 March 2013 compared to 71.7% in 1Q2012.



Total consolidated capital funds as at 31 March 2013 stood at THB 26.2 billion, well above regulatory requirements. BIS ratio stood at 15.1%, 10.4% of which comprised Tier-1-capital.

Yours faithfully,

Mr. Narongchai Wongthanavimok  
Chief Financial Officer and Strategy Finance Group Head  
CIMB Thai Bank PCL